



**SUPPLY AND DELIVERY OF INDUSTRIAL LOADER BACKHOES**

**URGENT**

**PLEASE FORWARD THIS DOCUMENT TO  
WHOEVER IS IN POSSESSION OF THE BID  
OPPORTUNITY**

ISSUED: February 3, 2015  
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**THIS ADDENDUM SHALL BE INCORPORATED  
INTO THE BID OPPORTUNITY AND SHALL  
FORM A PART OF THE CONTRACT  
DOCUMENTS**

Template Version: A20150105

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**Please note the following and attached changes, corrections, additions, deletions, information and/or instructions in connection with the Bid Opportunity, and be governed accordingly. Failure to acknowledge receipt of this Addendum in Paragraph 8 of Form A: Bid may render your Bid non-responsive.**

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**PART B – BIDDING PROCEDURES**

**Replace : B15 EVALUATION with the following:**

**B15 EVALUATION OF BIDS**

B15.1 Award of the Contract shall be based on the following bid evaluation criteria:

- (a) compliance by the Bidder with the requirements of the Bid Opportunity or acceptable deviation there from (pass/fail);
- (b) qualifications of the Bidder and the Subcontractors, if any, pursuant to B10 (pass/fail);
- (c) Evaluated Bid Price;
- (d) economic analysis of any approved alternative pursuant to B6.

B15.2 Further to B15.(a), the Award Authority may reject a Bid as being non-responsive if the Bid Submission is incomplete, obscure or conditional, or contains additions, deletions, alterations or other irregularities. The Award Authority may reject all or any part of any Bid, or waive technical requirements or minor informalities or irregularities if the interests of the City so require.

B15.3 Further to B15.(b), the Award Authority shall reject any Bid submitted by a Bidder who does not demonstrate, in his/her Bid or in other information required to be submitted, that he/she is responsible and qualified.

B15.4 Further to B15.1(c), the Evaluated Bid Price shall be the sum of the quantities multiplied by the unit prices for each item shown on Form B: Prices, minus the resale value.

B15.4.1 Further to B15.4, the Resale Value shall be calculated by using auction result from legitimate auction firms. Resale values will be in Canadian dollars.

- <http://www.topbid.com/>
- <http://www.ironplanet.com/>
- <http://www.machinerytrader.com/>
- <https://www.rbauction.com/>

Example 2014 Loader Backhoe Price (\$145,000) – 2007 Loader Backhoe resale value average (\$60,000) =  
\$85,000

B15.5 This Average resale values will be calculated based on actual published values from Internet auction sites using comparable data (hours, condition, options, attachments etc).

**B15.6 *If there are no auction average resale values available as per B15.4.1, this will be considered rejection of bid.***

B15.7 This Contract will be awarded as a whole.